	الامتحان التجريبي للعام 2023/2022م الاسم:		N-A				
		المدرسة:	اللغة الإنجليزية	مادة الامتحان:			
		التاريخ:	6	عدد الصفحات:	دولة فلسطين		
	100	الدرجة:	الثاني عشر الفرع الادبي (ورقة أولى)	الصف:	وزارة التربية والتعليم العالي مديرية التربية والتعليم - غرب غزة		
			ساعتان ونصف	الزمن:	مديرية التربية والتعليم - غرب غزة		
Reading and Comprehension (40 points)							
Question Number One: Read the text and do the tasks below : (20 points)							
It used to be thought that friendship was something that 'just happened' between people.							
Η	lowever, many stud	dies by soc	ial scientists have shown	that becomin	ng friends with another		
p	person is a complex process, but one that can be learnt. Making (and keeping) friends isn't easy						
-	- it takes effort. Here are the top five tips for turning someone you know into a lasting friend.						

1.....

Everyone has acquaintances – people we know, but <u>who</u> aren't (yet) friends. To take your relationship further than just discussing the weather, you need to show an interest in their lives. Ask them questions (but don't get too personal at first). Even more importantly, listen to their answers and remember the information for the next time you meet.

2.....

Maybe you made a joke that annoyed your new friend, or forgot to call when you promised <u>to</u>. It's almost inevitable that something will go wrong at some point, but it's how you react to the situation that may be more important than the initial error. An honest apology and making the effort not to let it happen again are usually all that's needed.

3.....

When making arrangements, there are two opposite ways of behaving that can harm a friendship. The first is forcing the other person to make all the decisions by saying things like 'I don't mind, you choose' or 'Whatever you want'. <u>The other</u> is being too particular and inflexible about what you want to happen, or where, or when. Try to find a middle way between the two extremes.

4.....

It's understandable that you want to impress a new friend and make them aware of your good points, but don't go too far. Research shows that most of us tend to like people who don't boast about their achievements or take themselves too seriously.

5.....

If someone tells you something 'in confidence', it means just that – they are confident that you won't tell anyone else. In other words, they trust you. If you then pass on this information to another person, that trust is broken. Even if your friend doesn't find out what you've done, this kind of behaviour can easily destroy a friendship over time.

## 1.Match the titles below with the tips above:

(5 points)

(2points)

A-Be clear, but not too demanding	B-Don't try too hard	
C-keep secrets to yourself	D-Don't let one mistake get in	the way
E-Be interested		
2.Answer the following questions		
a. What are the top five tips written for ?		(2points)
b. What is the best choice when facing opp	osite ways of behaving?	(2points)

c. Why may someone tell you something in confidence ?

3.Complete the following :	(3 points)
1. When making a joke that annoyed your new friend, you ought to	
a b b	( 3 points)
a. Because it's a complicated process, making and keeping friends can't be learnt. ( b. To change an ordinary relationship into a deeper one, you'd better ask personal quest	) tions at
first.	)
c. Your response to the situation could be more essential than the first mistake . (	)
5.Write what the following words and pronouns might refer to:	(3 points)
a. Who ( line 5 ) :	

# Question Number Two:Read the following passage carefully then answer the questions that follow : (20 points)

**b**.to (line 9) : ......

c. the other (line 15):....

The success of every business depends on certain factors .Some of <u>which</u> are accurate analysis, choosing the right technology and the future vision .A survey in Palestine in the last two decades showed that organisations that invest in technology and choose the path of innovation increase <u>their</u> market share, profits and ability to surpass others.

Information technology IT is the only technology which provides you the opportunity to analyse specific data and plan your business journey accordingly. <u>It</u> also provides you many tools which can solve complex problems and plan the future growth of your business .However, the lack of experience and need for faster internet wavebands are the main challenges which may face online IT business in Palestine.

In the modern age, it is proved that digital marketing is a great tool which let young people businessmen promote their products or services to the global market while sitting in the comfort of <u>their</u> remote office or homes just having an internet and a laptop. And thanks to the cloud computing and modern communication which enable you to form a global, manage and monitor its virtual offices all over the world.

A. Circle the best title .	(2 points)
a. The different levels of business	b. Digital marketing
c. The importance of IT in Business	d.Types of business in Palestine

#### **B.** Decide whether the following sentences are true (**T**) or false (**F**). (**3** points) 1. The survey in the text was made in Palestine two years ago . ()

2. Through digital marketing , you can promote your products worldwide .( )

C. Answer t	he following questions .				(7 points)	
	To succedd, every business rely on					
	Challenges that IT business fore					
	Challenges that IT business face					
	All what you	need for	r digital mark	eting is		
				0		
	e underlined nouns or n 1 )				(4points)	
	ne following sentences .				(4 points)	
-	to analyse specific data		your business	is	· •	
2.Digital marke	eting helps young busine <mark>s</mark>	s people	by			
3. Cloud comp	uting and modern comm <mark>u</mark>	nication	gives people th	he chanceto		
	a <mark>n</mark>	ld				
	Voca	bulary (	(25 points)			
	<u>umber Three:</u>					
	underlined parts of the	<u>e senten</u>	ces below wit	<u>h words or p</u> i		
<u>box</u> :					(5 points )	
	reluctant – borders	-factor	· - an attempt	- humanita	rian	
1 Un drove thro	whethe red lights in a true	togorri	d of the police	on that was a	acing him	
1. ne ulove ulic	ough the red lights in <u>a try</u>	_to get the	d of the police of			
2. Shops are often	en <u>not willing</u> to take back	c unsatisf	factory goods			
	k for a charity that <u>concer</u>					
	rants cross many internation			-		
5. I'm not sure w	why she feels tired, but I think	k stress m	ay be <u>a part of</u>	the reason .		
B. <u>Complete the following sentences with words from the box :</u> (5 points)						
combination -inevitable - rewards - straight - participate						
1. It wasthat the boy would get injured because of his interest in extreme sports .						
	bing to the library after sch					
-	ught by using a					
	erts willin the					
5. The manager	r tries to encourage the en	nployees	s by giving the	n		

C. Choose the correct answer between brackets :	(5 points)					
1.I finished cooking dinner ( in time / on time ) to take a shower before the guests	arrived.					
2. Management plays an important role in an employee's job( satisfaction / descript	ion ) and					
happiness .						
3. Currency decline had a strong effect on the ( financial market / market research	)					
4. Fire investigators believe that the fire was set (on duty / on purpose)						
5. Please remember that what I've told you is ( in confidence / in common ), so don	ı't tell					
anyone						
D. <u>Complete the following sentences using the suitable prepositions in the box</u> :	(6points)					
from - about - in - on - for - out - against						
1. He is not a clear choice, but I wouldn't rulethe young player.						
<ol> <li>I may be awaybusiness but at any rate I will back by Friday.</li> </ol>						
3. I have to tell my driver two hours						
4. The fruit on the lower branches was protectedthe sun.						
5. Doctors are warningspending too much time during this week's heat v	vave .					
6. The only thing wealth does for some people is to make them worrylos	ing it .					
E. Q5. Complete the sentences using the suitable phrasal verbs from the box :	(2 points)					
came across - turned out - hand over - break through - put up						
1. The manager refused tohis position, even after he was got fired	Ī.					
2. The crowd managed to fence and get into the football pitch.						
3.It						
4.Hea rare flower in the forest while he was wandering alone.						
F. Q6. Complete the sentences using the words in the the box with ( co ,	mis ,over					
<u>,under</u> ):						
operation - heard - confident - cooked	]					
1 Darkha Versen land time	_					
1.Don't beYou never know when something go wrong .						
2.Ithe word " sick " as "thick " .	a 20 <sup>th</sup> of					
3. The agreement on culturalbetween the two countries was signed o	n 30 OI					
April.						
4.Eatingburgers may be very dangerous for your health .						
Language (25 points)						
Section A : (15 points)						
<b><u>Question Number Four :</u></b> (15 points)	· ·					
	6 points )					
1. Around 80% of all information stored in computers (be) in English.						
2. The population of Palestine (rise) fast						
3.I( read )this book for two months but I've only read half of	of it .It's					
very difficult to read.						
4. When I arrived, they (have) lunch. So, nothing was left for n	ne.					
5.SusanJapanese yet, but she can communicate . ( master )						
6.When Sama touched the hot pan ,she( cry ) in pain						

	<u> </u>			
<b>B.</b> Rewrite the following sentences using the words provided in brackets .	(3 points)			
1. Noor knows it was a mistaken idea to waste time every day. (Noor wishes)				
2.John went home alone and it was frightening . ( He regrets )				
3.I didn't turn up to watch the football match because the teacher didn't mention it				
(I wish the te				
<u>C. Choose the correct answer .</u>	(6 points)			
1. I feel like ( to go / going ) for a bike ride .				
2.His excuse for being late wasn't a very ( <b>convinced</b> – <b>convincing</b> ) one. Nobody b				
3.I remember ( to meet / meeting ) here once .It must have been about five years a	•			
4.He didn't study well for the exam, so he (probably won't / will probably) suc				
5.I wish I ( had listened / had not listened ) to my manager's advice. It turned ou	t to be			
good for me.				
6. There are several cracks in the old roof . It (is going to fall / is falling ) one day .				
Section B : (10 points)				
Answer only TWO questions from this section				
مذا القسم من ثلاثة أسئلة (3 / 2 / 1 ) يجيب الطالب عن سؤالين منهم فقط				
<b>1.A.</b> <u>Complete the following sentences with a correct tag question</u> .	(4 points)			
1. Omar and I are friends ,?				
2. Jack's sister has no money,?				
3.Ahmad put the books on the shelf,?				
4. The poor man was very exhausted ,?				
<b><u>B. Rewrite the sentences using reduced relative clauses.</u></b>	( <b>1</b> points)			
1. The two people who were hurt in the accident were taken to hospital.				
2. People who answered the question correctly were very unusual.				
2. Teople who answered the question confectly were very unusual.				
	(Encinta)			
2.Correct the mistakes in the following sentences : 1.He'd found a new company with his brother, had he ?	(5 points)			
2. They would like smoking fish	•••••			
3. Jane works in the afternoons, but today she takes her son to the doctor				
4.He is looking out of the window when I saw him.				
5. Nabil is going to buy a new flat next month. He has already paid part of its price	ce			
3 A Depart the following conteness using the words provided	(2 noints)			
<b>3.A. Report the following sentences using the words provided</b> .	(3 points)			
1.Who called you last night? She asked her husband				
2.Why didn't you phone me before 9.30 ?				
My father asked my sister				
3. You'd better not spend too much on the internet .				
My father warned me against				

**B.** Rewrite the following replacing the underlined part with a causative structure . (2 pts) 1.Salma can't make her wedding dress, so she asks a designer in paris to make it for her

.....

2.He didn't fix his car himself, he asked someone at the garage to fix it.

.....

Writing (10 points)

## Write an essay of 100 words on ONE of the following topic:

يتكون هذا القسم من سؤالين وعلى الطالب ان يجيب عن سؤال واحد فقط

1. Write a business letter from Ms. Fay Sutherland, the Production Manager at Bestelec Ltd, to Mr Andrw, the Purchasing Manager at Kino Machine Tools, asking him for the reasons of not sending the payment for the products they get from Ms. Fay's company and also remind him with the full amount .

#### OR

2. You are Mr. Philip , 18 years old and you are applying for the Environmental studies course. Write **an application form** explaining in about 200 words your reasons for choosing this course, your experience in the field and how you expect your interest in the subject to develop.



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	ל, כמות בשוות במות במות במות בשוות במות במות במות ב	ساعتان ونصف	للزمن:	مديرية التربية والتعليم - غرب غزة

#### Reading and Comprehension (40 points)

**Question Number One: Read the text and do the tasks below :** 

(20 points)

It used to be thought that friendship was something that 'just happened' between people. However, many studies by social scientists have shown that becoming friends with another person is a complex process, but one that can be learnt. Making (and keeping) friends isn't easy – it takes effort. Here are the top five tips for turning someone you know into a lasting friend.

Everyone has acquaintances – people we know, but <u>who</u> aren't (yet) friends. To take your relationship further than just discussing the weather, you need to show an interest in their lives. Ask them questions (but don't get too personal at first). Even more importantly, listen to their answers and remember the information for the next time you meet.

2.....**D**......

Maybe you made a joke that annoyed your new friend, or forgot to call when you promised <u>to</u>. It's almost inevitable that something will go wrong at some point, but it's how you react to the situation that may be more important than the initial error. An honest apology and making the effort not to let it happen again are usually all that's needed.

3.....A.....

When making arrangements, there are two opposite ways of behaving that can harm a friendship. The first is forcing the other person to make all the decisions by saying things like 'I don't mind, you choose' or 'Whatever you want'. <u>The other</u> is being too particular and inflexible about what you want to happen, or where, or when. Try to find a middle way between the two extremes.

4.....**B**......

It's understandable that you want to impress a new friend and make them aware of your good points, but don't go too far. Research shows that most of us tend to like people who don't boast about their achievements or take themselves too seriously.

If someone tells you something 'in confidence', it means just that – they are confident that you won't tell anyone else. In other words, they trust you. If you then pass on this information to another person, that trust is broken. Even if your friend doesn't find out what you've done, this kind of behaviour can easily destroy a friendship over time.

## **1.Match the titles below with the tips above:**

#### (5 points)

A-Be clear, but not too demanding C-keep secrets to yourself	B-Don't try too hard D-Don't let one mistake get in the way	
E-Be interested		
2.Answer the following questions		
a. What are the top five tips written for ?		(2points)
Turning someone you know into a lasting frier	nd.	
b. What is the best choice when facing opposite ways of behaving?		
Try to find a middle way between the tw	o extremes.	
c. Why may someone tell you something in con	nfidence ?	(2points)
They are confident that you won't tell anyone	else.	_

1. When making a joke that annoyed your new friend, you ought to a An honest apology b making the effort not to let it happen again 4.Decide whether the following statements are True or False:

a. Because it's a complicated process, making and keeping friends can't be learnt. ( **F** ) b. To change an ordinary relationship into a deeper one, you'd better ask personal questions at first. Т )

c. Your response to the situation could be more essential than the first mistake.

## 5.Write what the following words and pronouns might refer to:

a. Who (line 5): acquaintances **b**.to (line 9) : call c. the other (line 15): opposite way of behaving

**3.**Complete the following :

## Question Number Two:Read the following passage carefully then answer the questions that follow : (20 points)

The success of every business depends on certain factors. Some of which are accurate analysis, choosing the right technology and the future vision. A survey in Palestine in the last two decades showed that organisations that invest in technology and choose the path of innovation increase their market share, profits and ability to surpass others.

Information technology IT is the only technology which provides you the opportunity to analyse specific data and plan your business journey accordingly. It also provides you many tools which can solve complex problems and plan the future growth of your business .However, the lack of experience and need for faster internet wavebands are the main challenges which may face online IT business in Palestine

In the modern age, it is proved that digital marketing is a great tool which let young people businessmen promote their products or services to the global market while sitting in the comfort of <u>their</u> remote office or homes just having an internet and a laptop. And thanks to the cloud computing and modern communication which enable you to form a global, manage and monitor its virtual offices all over the world.

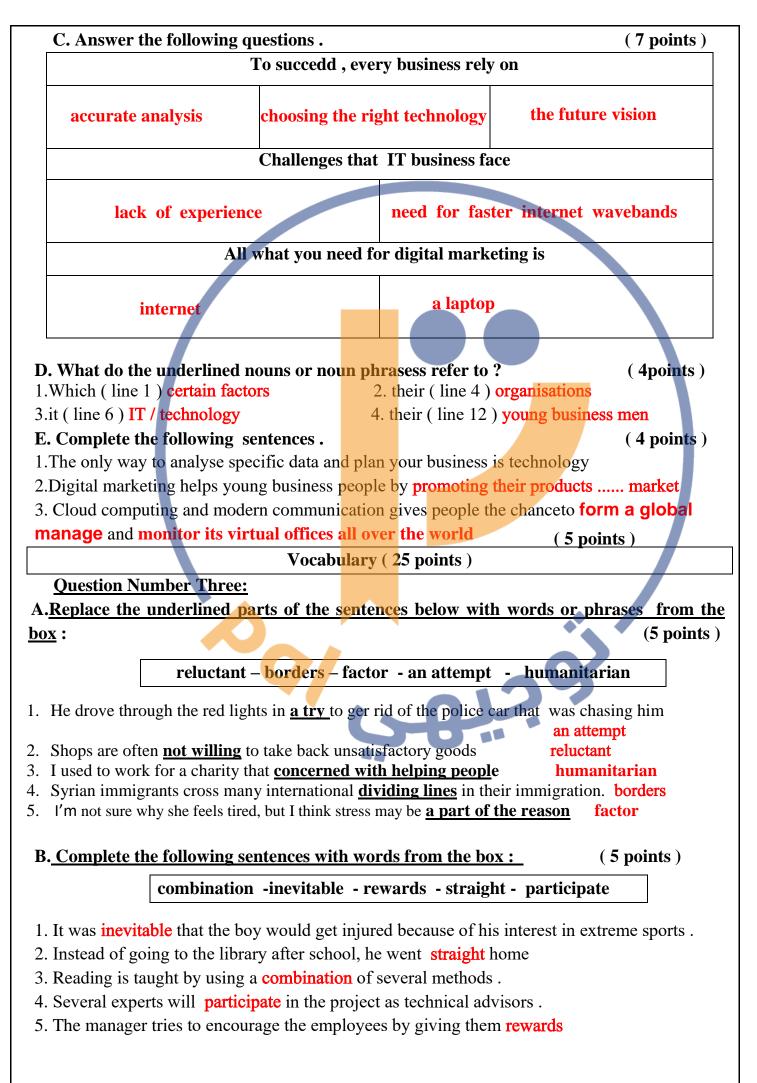
A. Circle the best title .		(2 points)
a. The different levels of business	b. Digital marketing	· - ·
c. The importance of IT in Business	d.Types of business in Palestine	
<b>B.</b> Decide whether the following sentences	are true ( T ) or false ( F).	(3 points)

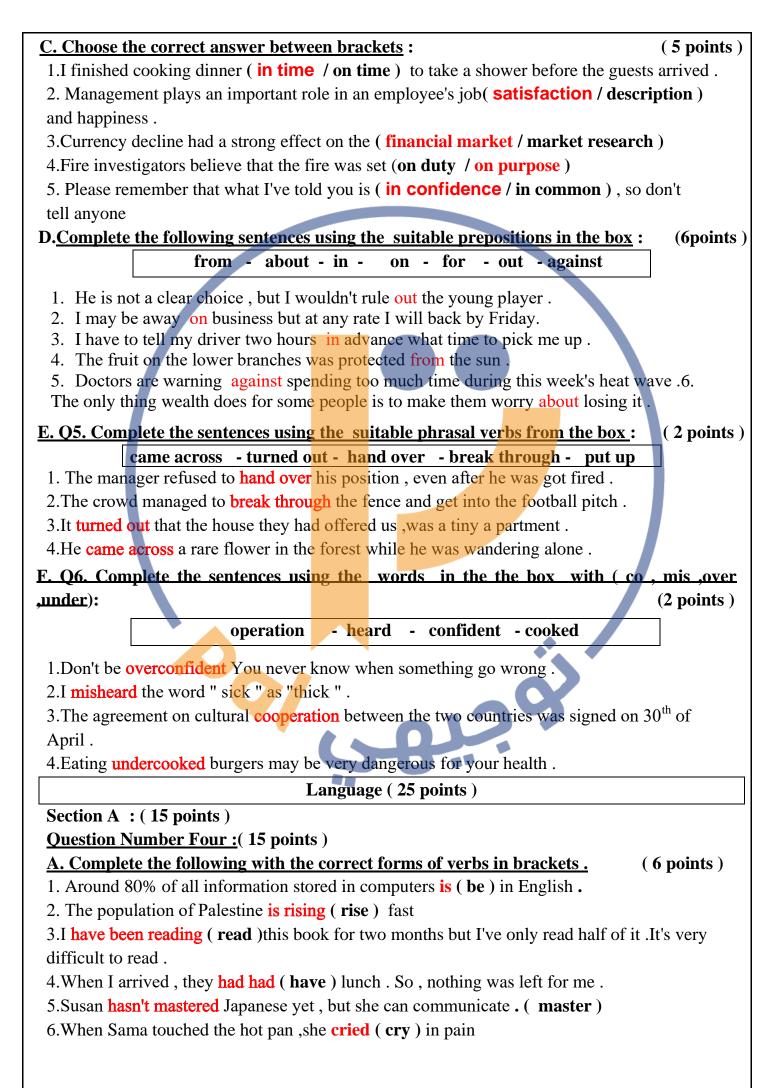
## 1. The survey in the text was made in Palestine two years ago.

2. Through digital marketing, you can promote your products worldwide .(**T**)

#### (3 points)

(3 points)





<b>B. Rewrite the following sentences using the words provided in brackets.</b>	(3 points)
1. Noor knows it was a mistaken idea to waste time every day. (Noor wishes)	
Noor wishes she hadn't wasted time every day.	
2. John went home alone and it was frightening . ( He regrets )	
He regrets going home alone.	
3.I didn't turn up to watch the football match because the teacher didn't mention it.	
(I wish the te	acher )
I wish the teacher had mentioned it.	
<u>C. Choose the correct answer .</u>	(6 points)
1. I feel like ( <b>to go / </b> going ) for a bike ride .	
2.His excuse for being late wasn't a very ( <b>convinced</b> – <b>convincing</b> ) one. Nobody l	pelieved it.
3.I remember ( to meet / meeting ) here once .It must have been about five years a	go.
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هذا القسم من ثلاثة أسئلة (3/2/1) يجيب الطالب عن سؤالين منهم فقط	يتكون
1.A. <u>Complete the following sentences with a correct tag question</u> .	(4 points)
1. Omar and I are friends, aren't we?	
2. Jack's sister has no money, doesn't she?	
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4. The poor man was very exhausted, wasn't he?	1
<u>B. Rewrite the sentences using reduced relative clauses.</u>	(1 points)
1. The two people who were hurt in the accident were taken to hospital.	
The two people hurt in the accident were taken to hospital.	
<ol> <li>People who answered the question correctly were very unusual.</li> <li>People answering the question correctly were very unusual.</li> </ol>	
2.Correct the mistakes in the folowing sentences :	(5 points)
1.He'd found a new company with his brother, had he? wouldn't he	
2. They would like smoking fish smoked 3. Jane works in the afternoons, but today she takes her son to the doctor is taking	a
4.He is looking out of the window when I saw him .	8
5. Nabil is going to buy a new flat next month. He has already paid part of its pric	e. is buing
	-
3.A. Report the following sentences using the words provided .	(3 points)
1.Who called you last night?	
<b>She asked her husband who had called him / who called him</b> 2.Why didn't you phone me before 9.30 ?	
My father asked my sister why she hadn't phoned him	
3. You'd better not spend too much on the internet .	
My father warned me against spending too much	

## **B.** Rewrite the following replacing the underlined part with a causative structure . (2 pts) 1.Salma can't make her wedding dress, so she <u>asks a designer in paris to make it for her</u>

Salma can't make her wedding dress, so she has it made for her.

0

2.He didn't fix his car himself, he <u>asked someone at the garage to fix it</u>. He didn't fix his car himself, he had it fixed.

Writing (10 points)

## Write an essay of 100 words on ONE of the following topic:

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1. Write a business letter from Ms. Fay Sutherland, the Production Manager at Bestelec Ltd, to Mr Andrw, the Purchasing Manager at Kino Machine Tools, asking him for the reasons of not sending the payment for the products they get from Ms. Fay's company and also remind him with the full amount .

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2. You are Mr. Philip , 18 years old and you are applying for the Environmental studies course. Write **an application form** explaining in about 200 words your reasons for choosing this course, your experience in the field and how you expect your interest in the subject to develop.

-GOOD LUCK-