

State of Palestine



Ministry of Education

Directorate of Education \ Bethlehem

English Language Grade 12

Literary Stream \ Paper One
Entrepreneurial Stream

الفروع: الادبي \ الجلسة الاولى والريادة والاعمال

Time: 2:45 Hours

Total Marks (100)

Date: \ \ 2023

Name: _____

Section: _____

Section	Question	Points	Students points
1	Reading comprehension	40	
2	Vocabulary	25	
3	Language	25	
4	Writing	10	
Total		100	

Reading Comprehension. (40 points)

Question Number One: (20 points)

Read the following text about friendship carefully then complete the tasks below.

It used to be thought friendship was something just happened' between people. However, many studies by social scientists have shown that becoming friends with another person is a complex process, but one that can be learnt. Making (and keeping) friends isn't easy – it takes effort. Here are the top five tips for turning someone you know into a lasting friend.

1: _____

Everyone has acquaintances – people we know, but who aren't (yet) friends. To take your relationship further than just discussing the weather, you need to show an interest in their lives. Ask them questions (but don't get too personal at first). **Even more importantly**, listen to their answers and remember the information for the next time you meet.

2 : _____

Maybe you made a joke that annoyed your new friend, or forgot to call when you promised to. It's almost inevitable that something will go wrong at some point, but it's how you react to the situation that may be more important than the initial error. An honest apology and making the effort not to let it happen again are usually all that's needed.

3 : _____

When making arrangements, there are two opposite ways of behaving that can harm a friendship. The first is forcing the other person to make all the decisions by saying things like 'I don't mind, you choose' or 'Whatever you want'. **The other** is being too particular and inflexible about what you want to happen, or where, or when. Try to find a middle way between the two extremes.

4: _____

It's understandable that you want to impress a new friend and make them aware of your good points, but don't go too far. Research shows that most of us tend to like people who don't boast about their achievements or take themselves too seriously.

5 : _____

If someone tells you something 'in confidence', it means just that – they are confident that you won't tell anyone else. In other words, they trust you. If you then pass on this information to another person, that trust is broken. Even if your friend doesn't find out what you've done, **this kind of behaviour** can easily destroy a friendship over time.

A: Match the titles below with the tips in the text. (5 points)

- A: Be clear, but not too demanding B: Don't try too hard C: Keep secrets to yourself
D: Don't let one mistake get in the way E: Be interested

B: Answer all the following questions. (8 points)

1. How can one truly care about the lives of his new friends?

a. _____ b. _____

c. _____

2. What things might your new friend find annoying?

a. _____

b. _____

3. Which two opposing behaviors should you avoid while making plans with friends?

a. _____

b. _____

4. When does one reveal his or her secrets to others?

C: Complete the following table with the suitable tips from the above text (4 points)

Situation	Tips
1. I think my friend could be upset with me because I said something stupid.	a. _____ b. _____
2. When I achieve something new, I am reluctant to tell my new friends.	a. _____ b. _____

D: What do the following phrases refer to? (3 points)

- 1: " Even more importantly "(L.7): _____ 2: " The other " (L.15): _____
 3: " this kind of behaviour " (L.22): _____

Question Number Two: (20 points)

Read the following text about online business carefully then complete the tasks below.

Are you thinking about starting an online store? If so, you're not alone. Online business is a rapidly growing industry, more and more businesses are making the move to sell their products and services online.

Online business comes in a variety of forms, each with special advantages. The most popular one is business-to-consumer e-commerce platforms such as Amazon and eBay. In this form, businesses sell products or services directly to consumers using these sites. Whereas in business-to-business e-commerce platforms like Alibaba and Etsy, businesses offer goods or services only to other businesses. Another important form is consumer-to-consumer e-commerce platforms like Craigslist and eBay where consumers sell goods or services to other customers.

Nowadays, more and more consumers prefer doing shopping online to using stores in the neighborhoods. Consumers can make purchases from their homes at any time of day or night. E-commerce often offers customers lower prices than traditional stores because businesses save costs like rent, utilities, and employees. Online shoppers typically have access to a broader variety of products and services than **they** would in local establishments.

Online commerce also offers businesses a more efficient way to manage inventory orders and costs. **It** enables businesses reach a wider audience. If you have an online store, people from all over the world can purchase your products.

There are also some significant drawbacks that businesses and consumers should be aware of. One of the biggest disadvantages of e-commerce is the risk of being a victim of misleading and deception because commercial deals are completed online. Another downside to e-commerce is the potential for cyberattack or "hacking". Hackers can target online stores and steal sensitive customers' data, such as credit card numbers and addresses. By allowing customers to buy goods and services online, e-commerce becomes a strong competitor to physical stores and put them at a disadvantage.

A: Decide whether the following statements are True or False. (6 points)

1. Few customers and businesses accept the new trend of online business. ()
2. E-commerce makes businesses more profitable by lowering operating costs. ()
3. Purchasing online products is limited to certain people and countries. ()
4. E-commerce is having a negative impact on traditional businesses. ()

B: Complete the following statements with words or phrases from the above passage. (6 points)

1. Online shopping is considered acceptable for today's consumers because:

a. _____

b. _____

c. _____

2. As commercial deals are completed online; online shoppers are in danger of _____

3. Hackers can do serious financial damage to businesses by _____

and _____

C: What do the underlined pronouns refer to ? (2 points)

1. "they" (L. 12) : _____

2. "it" (L. 14) : _____

D: Complete the following mind map with the missing information. (6 points)

Types of online businesses with examples

Type 1:

Examples:

a) _____

b) _____

Type 2:

Examples:

a) _____

b) _____

Type 3:

Examples:

a) _____

b) _____

Vocabulary : (25 points)

Question Number Three :(25 points)

A: Replace the underlined parts of the sentences with words or phrases from the box. (5 points)

disappointed error currently combination shrink

1. Anas is at the moment working on his first novel about the pandemic. _____

2. I was sad about the result that we played so well yet still lost. _____

3. Investigations said the train crash was caused by human mistake rather than mechanical failure. _____

4. Your T-shirt will become smaller if you wash it at too high temperature. _____

5. This sweater is made of a mixture of natural and synthetic fibers. _____

B: Complete the sentences with words from the box: (5 points)

addicted

controversial

personal

field

nature of

1. All the workers disagreed with the company's _____ decision to have a longer working day.
2. Shadi was given one hour to pack his _____ belongings and leave.
3. Most of our children nowadays are _____ to surfing the net .
4. There are good employment opportunities in the _____ of health care.
5. Choosing the study method will depend on the _____ the task and the resources available.

C: Complete the sentences with the suitable phrasal verbs from the box: (5 points)

carrying on

put up

cutting back

aware of

handed over

1. They _____ me _____ in a hotel while I was at the conference.
2. Lama resigned and _____ her responsibilities to one of her younger colleagues.
3. He collapsed from tiredness but insisted on _____ with eight shows a week.
4. Several major hospitals are _____ on staff at the moment due to financial problems.
5. People are becoming far more _____ environmental issues.

D: Complete the sentences using the words in the box with (co – mis – over – under) . (5points)

work

led

operation

paid

use

1. There are new penalties for _____ of mobile phones.
2. His illness was brought on by money worries and _____ .
3. We would like to see close _____ between schools and colleges in preparing students for the world of work.
4. Don't be _____ by his appearance, he's a good worker.
5. Murad is really angry because he's _____ for the work he does .

E: Circle the correct answer.

(5 points)

1. I didn't find him at home because he went away (on / in) business.
2. If you are not completely satisfied (to / with) the product , you can get your money back .
3. They achieved a major (break through / breakthrough) in negotiations
4. During office hours, there is always a planning officer (on duty / on demand) who deals with enquiries.
5. You need to do (market value/ market research) before you start a new business.

Language: (25 points)

Section A:

Question Number Four: (15 points)

A. Complete the following sentences with the correct tense of the verbs between brackets :(5 points)

1. My parents _____ roller-skaters because they are dangerous. (not like)
2. Listen! that car _____ (make) a very strange noise. _____ you _____ it's all right? (think)
3. We were worried about John because we _____ him several times but he _____ (call \ not answer)

4. Don't get the floor dirty. My mother _____ just _____ the house. (**clean**)
5. The customer _____ his cheque when he _____ his credit card. (**pay \ drop**)

B: 1. Complete the sentences with the infinitive or ing form of the verbs in brackets. (2 points)

1. I've always avoided _____ into credit card debt. (**get**)
2. I hate _____. I'd rather pay a professional to do it. (**decorate**)
3. She managed _____ with them even though she didn't speak their language. (**communicate**)
4. Sami said that he was at the party , but I don't remember _____ him. (**see**)

2. Report the following. (3 points)

1. How many books do you usually read in your holiday?
The teacher asked Ahmad _____
2. Is it important for schools to prepare students for working life?
The minister asked head teachers _____
3. Where did you find this great book?
My friend asked me _____

C. 1. Rewrite the following sentences keeping the same meaning. (3 points)

1. " You can't swim in this area, it's very rough" .
The lifesaver told us that _____
2. It's a good idea to write a revision timetable if you want to get a high average .
Our teacher advised us _____
3. Don't spend money on things that you can't really afford.
My father warned me against _____

2. Rewrite the sentences using reduced relative clauses. (2 points)

1. Students who need extra help should see the teacher.

2. We read the email which had been sent by the manager.

Section B : (10 points)

From this section answer two parts only: (A, B, C) اجب عن قسمين من هذا السؤال

Question Number Five: (10 points)

A: 1. Complete the sentences with the correct tense of the verbs in brackets: going to , present continuous or will. (3 points)

1. A: Why are you turning on the TV?
B: I _____ the news. (**watch**)
2. If you need this medicine, I _____ it for you. (**get**)
3. He _____ basketball with his friends tomorrow. They agreed to meet at the court. (**play**)

2. Rewrite the sentences including the word in brackets. (2 points)

1. He accepted the offer of a low-paid job. (regrets)

2. That house was much cheaper, but he didn't buy it. (wishes)

B: 1. Circle the correct answer: (2 points)

1. Ramiz was (confused / confusing) because he asked two people and they told him two different answers.

2. I (will probably / probably won't) come to the party. I've got too much work.

3. They lived in a (charmed / charming) old house.

4. She is better than most of the others, so she (could well /may not) win the prize.

2. Add question tags to the following sentences. (3 points)

1. She never neglects an opportunity for success, _____ ?

2. Panic spread like wildfire through the crowd, _____ ?

3. Few athletes can compete at international level, _____ ?

C: 1. Correct the mistakes in the sentences. There is only one mistake. (3 points)

1. We have written this report for four hours. I'm tired. Let's have a break. _____

2. She stopped to go to that store when she found out about the manager's dishonesty. _____

3. They should have looking before crossing the road. _____

2. Rewrite the following sentences using (have/ get + object+ the past participle). (2 points)

1. I need to pay for someone to paint my house before the wedding party.

2. My friend helped me check my report for mistakes before sending it.

I _____

Writing: (10 points)

Question Number Six: (10 points)

Choose one of the following writing tasks: اكتب موضوعا واحدا من احد الموضوعين

1. Amideast has started registration for advanced courses to improve English language skills whether for academic purposes or career advancement. You are Khaled Ali living in Jerusalem, write **a general inquiry letter** to the Amideast, requesting extra information.

Consider the following:

* Explain why you are writing.

* Introduce yourself (your main subjects at school, your goals , skills and your future plans).

* Inquire about the course. (qualifications required, study system, costs and course length).

2. Write a short story about an unusual coincidence or misunderstanding that occurred to you.

Consider the following points:

* When and where did it take place?

* Who were the people in the story?

* What were your feelings and behaviors like at the time?

The End

Grade 12

Literary Paper One , Scientific and Entrepreneurial Streams

Key Answers

الاجابات النموذجية للفروع الادبي الجلسة الاولى و العلمي و الريادة والاعمال

Reading Comprehension (40 points)

Question Number One:

A: Match the titles below with the tips in the text. (5 points, 1 point each)

1. E 2. D 3. A 4. B 5. C

B: Answer all the following questions. (8 points, 1 point each space)

1. a. ask them questions b. listen to their answers.
c. remember the information for next time you meet
2. a. making a joke b. forgetting to call when you promised to
3. a. forcing the other person to make all the decisions.
b. being too particular and inflexible about what you want to happen or where, or when.
4. They are confident that you won't tell anyone else, they trust you.

C: Complete the following table with the suitable tips from the above text. (4 points , 1 point each)

1. a. make an honest apology b. make an effort not to let it happen again
2. a. don't go too far. b. don't boast about it

D: What do the following phrases refer to? (3 points, 1 point each)

1. asking them questions.
2. two opposite ways of behaving
3. passing on this information to another person.

Question Number Two: (20 points)

A: Decide whether the following statements are True or False. (6 points, 1.5 point each)

1. False 2. True 3. False 4. True

B: Complete the following statements with words or phrases from the above passage. (6 points)

1. a. Consumers can make purchases from their homes at any time of day or night. (3points , 1 each)
b. E- Consumers often offers customers lower prices than traditional stores.
c. Online shoppers have access to a broader variety of products and services.
2. being a victim of misleading and deception. (1point)
3. targeting online stores / **and** stealing sensitive customers' data, such as credit card numbers and addresses. (2points , 1 each)

C: What do the underlined pronouns refer to ? (2 points, 1 point each)

1. online shoppers
2. online commerce

D: Complete the following mind map with the missing information. (6 points, 1 point each).

Type 1: business-to-consumer e-commerce platforms **Examples :** Amazon and eBay

Type 2: business-to-business e-commerce platforms **Examples:** Alibaba and Etsy

Type 3: consumer-to-consumer e-commerce platforms **Examples:** Craigslist and eBay

Vocabulary : (25 points)

Question Number Three :(25 points)

A: Replace the underlined parts of the sentences with words or phrases from the box. (5 points, 1 point each).

1. currently
2. disappointed
3. error
4. shrink
5. combination

B: Complete the sentences with words from the box: (5 points, 1 point each)

1. controversial
2. personal
3. addicted
4. field
5. nature of

C: Complete the sentences with the suitable phrasal verbs from the box: (5 points, 1 point each)

1. put up
2. handed over
3. carrying on
4. cutting back
5. aware of

D: Complete the sentences using the words in the box with (co – mis – over – under) . (5points, 1 point each) .

1. misuse
2. overwork
3. cooperation
4. misled
5. underpaid

E: Circle the correct answer. (5 points, 1 point each)

1. on
2. with
3. breakthrough
4. on duty
4. market research

Language (25 points)

Section A:

Question Number Four: (15 points)

A. Complete the following sentences with the correct tense of the verbs between brackets :(5 points, 1 point for each)

1. don't like
2. is making / do think
3. had called / didn't answer
4. has cleaned
5. was paying / dropped

B: 1. Complete the sentences with the infinitive or ing form of the verbs in brackets. (2 points, 1/2 point each).

1. getting
2. decorating
3. to communicate
4. seeing

2. Report the following. (3 points, 1 point each)

1. The teacher asked Ahmad **how many books he read.**
2. The minister asked head teachers **if it was important for schools to prepare students for working life.**
3. My friend asked me **where I had found this great book.**

C. 1. Rewrite the following sentences keeping the same meaning. (3 points, 1 point each)

1. The lifesaver told us that **we couldn't swim in this area, it was very rough.**
2. Our teacher advised us **to write a revision timetable if we wanted to get a high average.**
3. My father warned me against **spending money on things that I couldn't afford.**

2. Rewrite the sentences using reduced relative clauses. (2 points, 1 point each)

1. Students **needing** extra help should see the teacher.
2. We read the email **sent** by the manager

From this section answer two parts only: (A, B, C) اجب عن قسمين من هذا السؤال (10 points)
Question Number Five: (10 points)

A: 1. Complete the sentences with the correct tense of the verbs in brackets: going to , present continuous or will. (3 points, 1 point each)

1. am going to watch
2. will get
3. is playing

2. Rewrite the sentences including the word in brackets. (2 points, 1 point each).

1. He regrets accepting the offer of a low-paid job.
2. He wishes he had bought it.

B: 1. Circle the correct answer: (2 points, 1/2 point each).

1. confused
2. probably won't
3. charming
4. could well.

2. Add question tags to the following sentences. (3 points, 1 point each)

1. does she.
2. didn't it.
3. can't they.

C: 1. Correct the mistakes in the sentences. There is only one mistake. (3 points, 1 point each)

1. have been writing
2. going
3. looked

2. Rewrite the following sentences using (have/ get + object+ the past participle).

(2 points, 1 point each)

1. I need to have my house painted before the wedding party.
2. I had my report checked for mistakes before sending it.

The End